AMERICA 250

1776 — 2026

ROCHEFORT & CO.

COMPANY PROFILE

OCTOBER 2026



Company Profile

ROCHEFORT & CO. • OCTOBER 2026

Rochefort & Co. is an independent international commercial firm focused on global commodities, energy and strategic markets. The firm develops commercial relationships across international supply chains and works with qualified market participants where physical supply, trade, logistics and strategic commercial interests intersect. Our work is centered on the commercial substance of an opportunity and on establishing the information required for counterparties to evaluate it properly.

What We Do

The firm originates and develops commercial opportunities, identifies relevant counterparties and supports the exchange of information required to evaluate international transactions. Activities may include commercial origination, buyer and seller introductions, market intelligence, transaction coordination and the development of cross-border relationships. Rochefort & Co. seeks to maintain a clear distinction between an opportunity, a negotiated transaction and a completed transaction.

Markets

Our principal areas of interest include crude oil and refined energy products, precious metals, base metals, industrial materials and other internationally traded commodities. Opportunities are evaluated according to the underlying commercial facts, including product and specification, quantity, origin, destination, delivery basis, timing, pricing mechanism, counterparty and proposed contractual structure.

Commercial Standards

The firm places importance on identifiable legal entities, authorized representatives, documented mandates and accurate commercial information. Depending on the transaction, appropriate procedures may include KYC and KYB review, sanctions screening, beneficial-ownership identification, confirmation of authority, product verification, evidence of financial capability, inspection requirements and review of contractual documentation. Material terms are expected to be established before an opportunity is represented as confirmed.

Global Reach

Rochefort & Co. develops relationships across North America, Europe, the Middle East and Africa, with an international perspective on supply, demand, pricing, logistics and trade flows. The firm's role is to connect commercially relevant parties across jurisdictions, organize the relevant commercial information and support disciplined communication between counterparties.

Our Approach

The firm is relationship-driven but commercially disciplined. Rochefort & Co. seeks to build durable relationships through accurate information, clear expectations, confidentiality, responsiveness and professional execution. We aim to keep our role precise: identify the opportunity, establish the relevant parties, understand the terms, coordinate the process and support counterparties as they evaluate and execute their own commercial decisions.

Leadership

Amir N. serves as CEO & Chairman of Rochefort & Co., with responsibility for the firm's strategic direction, commercial development and international relationships. The executive office oversees the development of market relationships and maintains responsibility for the standards under which commercial opportunities are evaluated and advanced.



Amir N.
CEO & Chairman
Rochefort & Co.